Case #1

<u>Customer / Business</u>: Small Grocery Store <u>Location</u>: Thibodaux, LA 70301

Historical Peak Demand: 336 kW, with a critical load of 202kW

Entergy Louisiana Service: Served via 500 kVA padmount XFMR 120/208v

Scope of Work Considerations:

Include:

Budgetary Cost Estimate

Please provide total turn-key detailed cost estimate broken down into the following categories:

- 1. Solar+BESS equipment sizing and cost (separate and aggregate)
- 2. ATS equipment cost
- 3. Design/PM Services (PM & Engineering)
- 4. Installation Services
 - Mechanical Labor
 - Electrical & Controls Labor
 - Civil Work
 - Commissioning & SAT
- 5. Balance of Materials/Equipment
- 6. Permitting (Environmental, Construction, etc.)
- 7. Freight, Transport, Logistics, and Siting
- 8. O&M Services Cost annual \$ per unit/kW pricing

• Project Schedule

Please provide end-to-end project schedule, including design, procurement, construction, commissioning.

• Technical Summary:

Please include technical summary of equipment proposed and identify prime vs. subcontractor (identify subs proposed) responsibilities.

- 1. Solar+BESS equipment
 - Include Solar+BESS offering package proposed including qty, size, mfg, model # of Solar+BESS, specifications, standard and optional warranties
- 2. ATS equipment
 - Include ATS offering package proposed including mfg, model #, specifications, standard and optional warranties
- 3. Design/PM Services (PM & ENGR)
 - Identify prime vs. subs
- 4. Installation Services (Labor, Commissioning, etc.)
 - Identify prime vs. subs (Mechanical, Electrical/Controls, Civil)
- 5. Balance of Materials/Equipment
- 6. O&M Services list of service schedule



Assumptions (Case #1):

- Solar+BESS/ATS basis:
 - o In-front-of-meter electrical interconnect
 - Paralleled / Grid-Synchronous ATS, to be operated as Supply Response unit, in parallel with utility
 - Cost estimate alternative: Provide estimate for closed transition ATS (CTTS), if unit were to be operated as Demand Response unit, islanded from utility
 - Sound attenuated enclosure
 - Assume <u>no</u> existing backup Solar+BESS on site
 - Assume TPO flat roof
 - BESS sizing to include 4hr, 12hr and 24hr increments
 - o Assume 20,000 sqft. usable roof space

• Electric interconnection:

- Assume existing electrical services (between padmount transformer and customer's main) are located ~50 ft away from proposed Solar+BESS system
- Assume revenue metering (CT/PT and meter base) to be relocated from existing utility padmount transformer to location on or near proposed ATS, allowing Solar+BESS to be positioned, electrically, in-front-of-the-meter
- Under the ELL Power Through program, interconnection costs will be entirely borne by the host customer

Civil Work:

- Assume existing concrete parking lot area at location of proposed Solar+BESS system and area surrounding existing utility padmount transformer
- Sales Tax Considerations: Exempt, except for consumables



Case #2

Customer / Business:Large Grocery StoreAddress:Metairie, LA 70002

<u>Historical Peak Demand</u>: 1,025 kW, with a critical load of 625kW

<u>Entergy Louisiana Service</u>: Served via 2,500 kVA padmount XFMR 277/480v

Scope of Work Considerations:

Include:

Budgetary Cost Estimate

Please provide total turn-key detailed cost estimate broken down into the following categories:

- 1. Solar+BESS equipment cost (separate and aggregate)
 - ATS equipment cost
- 2. Design/PM Services (PM & Engineering)
- 3. Installation Services
 - Mechanical Labor
 - Electrical & Controls Labor
 - Civil Work
 - Commissioning & SAT
- 4. Balance of Materials/Equipment
- 5. Permitting (Environmental, Construction, etc.)
- 6. Freight, Transport, Logistics, and Siting
- 7. O&M Services Cost annual \$ per unit/kW pricing

Project Schedule

Please provide end-to-end project schedule, including design, procurement, construction, commissioning.

Technical Summary:

Please include technical summary of equipment proposed and identify prime vs. subcontractor (identify subs proposed) responsibilities.

- 1. Solar+BESS equipment
 - Include Solar+BESS offering package proposed including qty, size, mfg, model # of Solar+BESS(s), specifications, standard and optional warranties
- 2. ATS equipment
 - Include ATS offering package proposed including mfg, model #, specifications, standard and optional warranties
- 3. Design/PM Services (PM & ENGR)
 - Identify prime vs. subs
- 4. Installation Services (Labor, Commissioning, etc.)
 - Identify prime vs. subs (Mechanical, Electrical/Controls, Civil)
- 5. Balance of Materials/Equipment
- 6. O&M Services list of service schedule



Assumptions (Case #2):

- Solar+BESS/ATS basis:
 - o In-front-of-meter electrical interconnect
 - Paralleled / Grid-Synchronous ATS, to be operated as Supply Response unit, in parallel with utility
 - Sound attenuated enclosure
 - Assume **no** existing backup Solar+BESS on site
 - Assume TPO flat roof
 - o BESS sizing to include 4hr, 12hr and 24hr increments
 - o Assume 35,000 sqft. Usable roof space

• Electric interconnection:

- Assume existing electrical services (between padmount transformer and customer's main) are located ~50 ft away from proposed Solar+BESS system
- Assume revenue metering (CT/PT and meter base) to be relocated from existing utility padmount transformer to location on or near proposed ATS, allowing Solar+BESS to be positioned, electrically, in-front-of-the-meter
- Under the ELL Power Through program, interconnection costs will be entirely borne by the host customer
- Solar+BESS Civil Work:
 - Assume existing concrete parking lot area at location of proposed Solar+BESS system and area surrounding existing utility padmount transformer
- Sales Tax Considerations: Exempt, except for consumables



Case #3

<u>Customer / Business</u>: Distribution Center <u>Address</u>: Port Allen, LA 70767

<u>Historical Peak Demand</u>: 1,421 kW, with a critical load of 852.6kW

Entergy Arkansas Service: Served via 3,750 kVA padmount XFMR 277/480v

Scope of Work Considerations:

Include:

Budgetary Cost Estimate

Please provide total turn-key detailed cost estimate broken down into the following categories:

- 1. Solar+BESS equipment cost (separate and aggregate)
 - ATS equipment cost
- 2. Design/PM Services (PM & Engineering)
- 3. Installation Services
 - Mechanical Labor
 - Electrical & Controls Labor
 - Civil Work
 - Commissioning & SAT
- 4. Balance of Materials/Equipment
- 5. Permitting (Environmental, Construction, etc.)
- 6. Freight, Transport, Logistics, and Siting
- 7. O&M Services Cost annual \$ per unit/kW pricing

• Project Schedule

Please provide end-to-end project schedule, including design, procurement, construction, commissioning.

• Technical Summary:

Please include technical summary of equipment proposed and identify prime vs. subcontractor (identify subs proposed) responsibilities.

- 1. Solar+BESS equipment
 - Include Solar+BESS offering package proposed including qty, size, mfg, model # of Solar+BESS(s), specifications, standard and optional warranties
- 2. ATS equipment
 - Include ATS offering package proposed including mfg, model #, specifications, standard and optional warranties
- 3. Design/PM Services (PM & ENGR)
 - Identify prime vs. subs
- 4. Installation Services (Labor, Commissioning, etc.)
 - Identify prime vs. subs (Mechanical, Electrical/Controls, Civil)
- 5. Balance of Materials/Equipment
- 6. O&M Services list of service schedule



Assumptions (Case #3):

- Solar+BESS/ATS basis:
 - o In-front-of-meter electrical interconnect
 - Paralleled / Grid-Synchronous ATS, to be operated as Supply Response unit, in parallel with utility
 - o Sound attenuated enclosure
 - Assume no existing backup Solar+BESS on site
 - o BESS sizing to include 4hr, 12hr and 24hr increments
 - Assume ground mount installation leveraging 14 adjacent acres
- Electric interconnection:
 - Assume existing electrical services (between padmount transformer and customer's main) are located ~50 ft away from proposed Solar+BESS system
 - Assume revenue metering (CT/PT and meter base) to be relocated from existing utility padmount transformer to location on or near proposed ATS, allowing Solar+BESS to be positioned, electrically, in-front-of-the-meter
 - Under the ELL Power Through program, interconnection costs will be entirely borne by the host customer
- Solar+BESS_Civil Work:
 - Assume existing concrete parking lot area at location of proposed Solar+BESS system and area surrounding existing utility padmount transformer
- Sales Tax Considerations: Exempt, except for consumables

